

CV KATRIN SCHMELZ

PERSONAL DATA

Contact: Santa Fe Institute (SFI) ✉katrin@santafe.edu
1399 Hyde Park Rd 🌐website
87501 Santa Fe, NM, U.S.

Citizenship: German

Family: 1 child (born 2017)

RECENT ACADEMIC APPOINTMENTS

From 08/2023 Omidyar and EPE Fellow at the Santa Fe Institute, U.S. (comparable to a junior faculty pure research position without teaching responsibilities)

01-02/2022 Visiting researcher at the Santa Fe Institute (with Samuel Bowles)

2020 - 2023 Member of the Cluster of Excellence "The Politics of Inequality" at the University of Konstanz

05/2017 - 06/2020 Parental leave (full-time and part-time)

2015 - 2017 Research visits at Humboldt University, Berlin (with Anja Schöttner)

2014 - 2023 Postdoctoral researcher at the Department of Economics, Konstanz University and Thurgau Institute of Economics (with Urs Fischbacher)

EDUCATION

Nov. 2012 PhD in Economics, Jena University & MPI (summa cum laude)
Thesis: "Cultural, individual and situational determinants of control aversion in employment relationships" (awarded "Best doctoral dissertation" by the GfEW, Association of German-speaking experimental economists)
Advisors: Simon Gächter, Oliver Kirchkamp, Anthony Ziegelmeyer
PhD program: IMPRS-Uncertainty (International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World), MPI of Economics, Jena

2003 Diploma degree (equivalent to Master degree) in Psychology, University of Jena (grade 1.1, ranging from 1.0 [best] to 6.0 [worst])
Thesis: "Cognitive structuring and mathematical giftedness - an experiment with primary school children"

1996 "Abitur", best of the year (grade 1.1)

AWARDS, GRANTS & RECOGNITION

2023 Young Researcher Teaching Award of the Department of Economics at Konstanz University

2022 Prize for Courageous Science of the Ministry of Science of the Federal State of Baden-Württemberg, € 30,000 (shared with Sireen El Zaatari)

2022 Science Prize of the Messmer Foundation for the research agenda on "Covid and climate: new insights for behavioral science and policy making", € 10,000

From 2022 Member of a team of scientists providing ongoing policy advice to the Minister of Finance of the Federal State of Baden-Württemberg

- 2021 Nominated by Konstanz University for Heinz-Maier-Leibnitz prize of the DFG (German Research Foundation)
- 2021 Flexible Fund of the Cluster of Excellence "The Politics of Inequality" (Konstanz University, €4,000)
- 2021 Young Scholar Fund (Konstanz University, €5,770)
- 2020 Fund application at the Cluster of Excellence "The Politics of Inequality" (granted, €238,000) for "Selection into Leadership and Perceptions of Inequality: The Case of Consistency" (with A. Chadi, U. Fischbacher, I. Wolff)
- 2018 - 2019 Konstanzia Fellowship
- 2014 Research and teaching grant (€50,000) from the Ministry of Science, Research and the Arts of the state of Baden-Württemberg
- 2014 Swiss National Fund, Agora programme (CHF 64,316, with U. Fischbacher, U. Wacker, I. Wolff) for public exhibition project: "Economic Decision Making — An Interactive Exhibition on New Findings of Behavioral Economics"
- 2013 Heinz Sauermann Award for the best Ph.D. thesis of 2012/2013 given by the GfEW (Gesellschaft für experimentelle Wirtschaftsforschung, association of German-speaking experimental economists)

PAPERS IN REFEREED JOURNALS

- Schmelz, K. & Bowles, S. (2022). Opposition to voluntary and mandated COVID-19 vaccination as a dynamic process: Evidence and policy implications of changing beliefs. *Proceedings of the National Academy of Sciences of the United States of America (PNAS)*, 119(13). [five year journal impact factor, IF: 12.3; attention score in top 5% of all articles of the same age scored by Altmetric]
- Schmelz, K. & Bowles, S. (2021). Overcoming resistance to COVID-19 vaccination when alternative policies affect the dynamics of conformism, social norms and crowding-out. *Proceedings of the National Academy of Sciences of the United States of America (PNAS)*, 118(25). [IF: 12.3; Altmetric: top 1%]
- Schmelz, K. (2021). Enforcement may crowd out voluntary support for COVID-19 policies, especially where trust in government is weak and in a liberal society. *Proceedings of the National Academy of Sciences of the United States of America (PNAS)*, 118(1). [IF: 12.3; Altmetric: top 1%; "Highly cited paper" according to *Web of Science*]
- Schmelz, K. & Ziegelmeyer, A. (2020). Reactions to (the absence of) control and workplace arrangements: Experimental evidence from the Internet and the laboratory, with A. Ziegelmeyer. *Experimental Economics*, 23(4), 933-960. [IF: 3.1]
- Rudorf, S., Schmelz, K., Baumgartner, T., Wiest, R., Fischbacher, U. and Knoch, D. (2018). Neural mechanisms underlying individual differences in control-averse behavior. *Journal of Neuroscience*, 38(22), 5196-5208. [IF: 7.0; Altmetric: top 2%]
- Rudorf, S., Baumgartner, T., Markett, S., Schmelz, K., Wiest, R., Fischbacher, U. and Knoch, D. (2018). Intrinsic connectivity networks underlying individual differences in control-averse behavior, *Human Brain Mapping*, 39(12), 4857-4869. [IF: 5.7]
- Ziegelmeyer, A., Schmelz, K. and Ploner, M. (2012). Hidden costs of control: four repetitions and an extension. *Experimental Economics*, 15(2), 323-340. [IF: 3.1]

REVISE & RESUBMIT

- Incentives for conformity and anticonformity, TWI Research Paper Series 122, 2020; latest version 2022 (with F. Dvorak and U. Fischbacher). R&R at the *Economic Journal*.

CONTRIBUTIONS TO BOOKS

- Schmelz, K. (2008). Complementary cooperation in Russian-German teams: the potential of cognitive cross-cultural psychology with regard to complex problem solving and time use. In: Helfrich, Hölter, Dakhin, and Arzhenowskij (eds.). *Impact of Culture on Human Interaction: Clash or Challenge?* Hogrefe, 331-345.
- Chemnitz, C. & Schmelz, K. (2004). Von denen, die auszogen, ihre Stärken zu finden - Ein erlebnistherapeutisches Tagesseminar in der psychosomatischen Rehabilitation (Of those who went out to find their strengths - An experiential therapy day seminar in psychosomatic rehabilitation). In: Ferstl, Schettgen, and Scholz (eds.). *Der Nutzen des Nachklangs*. ZIEL Zentrum für Interdisziplinäres Erfahrungsorientiertes Lernen, 257-267.

WORKING PAPERS AND WORK IN PROGRESS

- Institutions affect preferences: The value of autonomy under liberal and authoritarian regimes, 2023 (with S. Bowles and A. Ziegelmeyer), new paper based on TWI Research Paper Series 117, 2020. State: under review.
- Promoting green lifestyles: Pitfalls and opportunities for climate policy design (with S. Bowles). State: revising manuscript.
- Cooperation, bribery, and the rule of law (with U. Fischbacher and E. Freidin). State: revising manuscript.
- E-nstructions: A tool for electronic instructions in laboratory experiments, JERP 2011-008.
- Discrimination by target or trait? The role of political orientation and Moral Foundations (with U. Fischbacher and D. Grammling). State: revising manuscript.
- Adverse effects of privacy violations and spying (with D. Dohmen). State: revising manuscript.
- The social multiplier of COVID-19 vaccination acceptance: Estimates and policy implications (with S. Bowles). State: data collected.
- Social influence and conformity in moral judgments (with F. Dvorak, U. Fischbacher and G. Sator). State: data collected.
- Who is control averse? An online experiment with representative samples from two sides of a border (with U. Fischbacher). State: data collected.
- Direct and indirect utility of attention (with A. Schöttner). State: data collected.
- Selection into leadership and perceptions of inequality: The case of consistency (with A. Chadi, U. Fischbacher, M. Hussein and I. Wolff). State: data collected.

CONTRIBUTIONS TO DIGITAL RESEARCH INFRASTRUCTURE

To provide publicly available tools for the study of the impact of culture and institutions on behavior, from the beginning of my career as an experimental economist until my parental leave, I invested heavily at the intersection of social science and computer science in the high-risk endeavor of developing a platform for behavioral experiments with a broader multi-language subject pool rather than the usual subject pool of students.

- 2010 - 2016 Developed a platform for real-time interactive browser-based online experiments, allowing for cross-cultural interactions with multiple languages and drop-out handling (with S. Schindler, S. Schmidt, A. Ziegelmeyer).
- 2014 - 2015 Developed IDEREO: Interactive DEcision REsearch Online (infrastructure for participant database to recruit the general population for participating in economic online experiments, www.idereo.org, with U. Fischbacher).
- 2013 - 2014 Developed a browser-based computer game capturing classical games from behavioral economics to attract a broader subject pool to economic experiments (with U. Fischbacher, S. Schmidt, S. Schindler, A. Zimmermann).
- 2011 Developed an approach to convert standard code from laboratory experiments (programmed in z-Tree) into PHP code in order to simplify browser-based online experiments (with U. Fischbacher, S. Schmidt, S. Schindler, A. Zimmermann).

PROVIDING RESEARCH DATA SETS FOR PUBLIC USE

- Busemeyer, M., Diehl, C., Bellani, L., Koos, S., Schmelz, K., Selb, P., Hinz, T., Wöhler, T., Mozer, K. & Kling, P. (forthc.). COVID-19 and Social Inequality - Panel. GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2116>.
- Schmelz, K. & Bowles, S. (2022). Replication Data for: "Opposition to voluntary and mandated COVID-19 vaccination as a dynamic process: Evidence and policy implications of changing beliefs." GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2375>.
- Schmelz, K. & Bowles, S. (2021). Replication Data for: "Overcoming COVID-19 vaccination resistance when alternative policies affect the dynamics of conformism, social norms, and crowding out." GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2272>.
- Busemeyer, M., Diehl, C., Bellani, L., Koos, S., Schmelz, K., Selb, P., Hinz, T., Wöhler, T. & Mozer, K. (2021). COVID-19 and Social Inequality - A (wave 2). GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2334>.
- Busemeyer, M., Diehl, C., Bellani, L., Koos, S., Schmelz, K., Selb, P., Hinz, T., Wöhler, T. & Mozer, K. (2021). COVID-19 and Social Inequality - B (wave 2). GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2335>.
- Schmelz, K. (2020). Replication Data for: "Enforcement may crowd out voluntary support for Covid19 policies, especially where trust in government is weak and in a liberal society." GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2124>.
- Busemeyer, M., Diehl, C., Bellani, L., Koos, S., Schmelz, K., Selb, P., Hinz, T., Wöhler, T. & Mozer, K. (2020). COVID-19 and Social Inequality - A (wave 1). GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2116>.
- Busemeyer, M., Diehl, C., Bellani, L., Koos, S., Schmelz, K., Selb, P., Hinz, T., Wöhler, T. & Mozer, K. (2020). COVID-19 and Social Inequality - B (wave 1). GESIS SowiDataNet — datorium. <https://doi.org/10.7802/2118>.

RECENT ENGAGEMENT IN SCIENCE COMMUNICATION

- Schmelz, K. & Bowles, S. (2021). Imposing vaccine mandates may be counterproductive, our research suggests. *Washington Post, Monkey Cage*.
- Schmelz, K. & Bowles, S. (2021). How policies affect beliefs and preferences: The example of COVID-19 vaccination willingness. *VoxEU.org*.
- Bowles, S. & Schmelz, K. (2021). Vertrauen, Verdrängung und die Dynamik der COVID-19-Impfbereitschaft. *Ökonomenstimme*.
- Dohmen, D. & Schmelz, K. (2021). Datenschutz in der (Corona-)Krise: Selbstbestimmung und Vertrauen im Fokus (Data privacy in the (COVID-19) crisis: spotlight on self-determination and trust.). Policy Paper, *Cluster of Excellence "The Politics of Inequality" at the University of Konstanz*.
- Schmelz, K. (2021). Voluntary or enforced? How to get people to support COVID-19 containment policies. Magazine of the Cluster of Excellence "The Politics of Inequality" *In_equality*, 18-25.
- Schmelz, K. (2021). Freiwillig oder verpflichtend? Deutsche Studie zur Verdrängung der Eigenmotivation bei Corona-Maßnahmen. *Ökonomenstimme*.
- Schmelz, K. (2021). Are compulsory COVID-19 containment policies more likely to be supported than voluntary ones? *London School of Economics (LSE) COVID-19 blog*.

CONFERENCES AND INVITED TALKS

- 2024 Presentation at the symposium "The complexity of civilization", SITE Santa Fe
 Presentation at the workshop "Understanding, Tracking, Predicting, and Influencing Social, Emotional, and Behavioral Dynamics During Public Health Crises", SFI
 Flash Talk at the JSMF-SFI Postdocs in Complexity Conference XI, SFI
- 2023 Presentation at the 23rd CNEE (Copenhagen Network of Experimental Economists) workshop, Technical University of Denmark (DTU)
 Presentation at DTU Section Day for Human Behaviour, Danish Architecture Center (DAC)
Economic Theory Workshop at the University of Massachusetts Amherst (UMass), joint presentation with Samuel Bowles
 Microseminar Workshop presentation, Thurgau Institute of Economics, CH
 Seminar presentation, Department of Technology, Management and Economics, DTU
- 2022 Presentation at the meeting "*Regime Shifts: Cycles, Trends, and Phase Transitions*", convened by Niall Ferguson, David Krakauer and Geoffrey West, at Morgan Stanley World Headquarters, New York, U.S.
 Research presentation at the Santa Fe Institute, U.S.
 In_equality Cluster Colloquium Talk, joint presentation with Samuel Bowles, Konstanz
 Workshop presentation: Norms & Institutions, Thurgau Institute of Economics, CH

- 2021 *Oxford COVID-19 Government Response Tracker Analysis Seminar*, online
Research Seminar at the Deutsche Bundesbank, joint presentation with Samuel Bowles, Frankfurt
Academy of Sociology (AS) conference "*Cohesive Societies?*", invited talk in plenary session, online
- 2019 *Jahrestagung des Vereins für Socialpolitik (VfS)*, Leipzig
- 2018 *Economic Science Association (ESA) World Meeting*, Berlin
- 2016 University of East Anglia, UK, *Cultural Transmission and Social Norms Workshop*
International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World, *10th IMPRS Uncertainty Topics Workshop*, University of Jena
EEA-ESEM, Geneva, CH
IAREP/SABE Conference *Behavioral Insights in Research and Policy Making*, Wageningen, NL
- 2015 *ESA Mentor Program Workshop*, Berlin Social Science Center (WZB)
Economic Science Association (ESA) European Meeting, Heidelberg
- 2014 University of Bern, CH, Division of Social Psychology and Social Neuroscience, *Research Seminar* at the Department of Psychology
22nd International Congress for Cross-Cultural Psychology IACCP, Reims, FR
University of Duisburg-Essen, IN-EAST School of Advanced Studies, *Workshop Exploring Culture and Behavior by Economic and Psychological Experiments*
Workshop Experimental Methods in Policy, Curacao, NL
- 2013 *Economic Science Association (ESA) World Meeting*, Zurich, CH
- 2012 University of Duisburg-Essen, *Workshop Methods and Challenges in Cross-Cultural Experimental Research: Insights from Experimental Economics and Psychology*
Economic Science Association (ESA) European Meeting, Cologne
- 2011 University of Bonn, *Workshop Methods in Experimental Research Across Cultures at the BonnEconLab*
University of Heidelberg, *Departmental Workshop* at the Alfred Weber Institute of Economics
University of Oldenburg, *Research Seminar* at the Centre of Social Science Methodology
University of Düsseldorf, Düsseldorf Institute for Competition Economics
University of Cologne, *Research Seminar in Applied Microeconomics* at the Department of Corporate Development and Business Ethics
Paris School of Economics, *Seminar Economics and Psychology*, FR
University of Innsbruck, Department of Public Finance, AT
University of Nottingham, Nottingham School of Economics, UK
- 2010 Thurgau Institute of Economics at the University of Konstanz, Kreuzlingen, CH
MPI of Economics, Jena, *ESI Spring Workshop* at the Strategic Interaction Group

ORGANIZING CONFERENCES & COURSES

- 2022 Organizer of the workshop “Norms and Institutions” (with Max Lobeck) at the Thurgau Institute of Economics, Kreuzlingen, CH
- 2015 - 2023 Co-organizer of the conference “Thurgau Experimental Economics Meeting” (*theem*) in Kreuzlingen, CH (with Urs Fischbacher and other colleagues)
- Behavior in a crisis (2023)
 - Social preferences (2019)
 - Biased beliefs: Cognitive limitations and preferences over beliefs (2017)
 - Cognitive processes of economic decisions (2016)
 - The formation and elicitation of beliefs (2015)
- 2015-2016 Initiation and co-organization of PhD courses for the Graduate School of Decision Sciences (GSDS) at the University of Konstanz:
- The origins and future of economic inequality (Samuel Bowles, 2016)
 - Cultural and institutional approaches to pro-sociality (Toshio Yamagishi, 2016)
 - Scientific writing and publishing (Jean-Robert Tyran, 2016)
 - Introduction to eye-tracking (Susann Fiedler, 2016)
 - Understanding risky choices - theory and evidence (Chris Starmer, 2015)

RECENT PUBLIC PRESENTATIONS & PANEL DISCUSSIONS

- Nov. 2022 Presentation at the Ministry of Finance of the Federal State of Baden-Württemberg on climate and energy saving policies
Training for university researchers “How to bridge the gap between science and the public: experiences from my covid research”, Konstanz University
- June 2022 Falling Walls, shortlisted for the category Emerging Talents, “Breaking the Wall of resistance to climate policies”, Heidelberg
- Nov. 2021 Panelist at the round table discussion “Public Outreach” of the Cluster of Excellence “The Politics of Inequality”, Konstanz University
- Nov. 2021 Panel discussion at Berlin Science Week “How (not) to increase vaccination willingness: What can public health learn from the COVID-19 vaccination campaign?”, Humboldt Forum Berlin & livestream
- June 2021 Presentation at the visit of the Minister of Education and Research Karliczek, “Corona-Maßnahmen: Freiwillig oder verpflichtend?”, University of Konstanz
- Apr. 2021 Presentation at the Meeting of the German Standing Committee on Old-Age Security, “Where does (dis)trust in public institutions lead in the COVID-19 crisis?”, online
- June 2019 Moderator for the South Korean Embassy at the event “Has the Wall really gone? Experiences and perspectives in Germany and Korea”, panel discussion “The psychological Wall in Germany”, Humboldt University Berlin

IN THE MEDIA (SELECTED)

- March 2023 Science Policy “Do COVID-19 vaccine mandates still make sense?”
- Nov. 2022 SWR1 interview “Psychologin zum Wegfall der Isolationspflicht”
 Radio interview DLF Nova on the current covid-19 situation
 Interview rbb Inforadio Wirtschaft on energy saving policies
- July 2022 Nature News Feature “Did COVID vaccine mandates work? What the data say”
 Indian Nation “Did COVID vaccine mandates work? What the data say”
- April 2022 FAZ interview “Lassen sich Ungeimpfte mit der Impfpflicht überzeugen?”
 FAZ “Die Impfentscheidung muss raus aus der politischen Ecke”
 Tagesspiegel “Mehr Freiheit - auch für das Virus”
 BR24live und ARD alpha Tagesgespräch: live interview on “Corona-Impfpflicht und Lockerungen”
 SWR Aktuell “Wegfall der Corona-Regeln: ‘Problematisches Signal an die Gesellschaft’ ”
 Cominit (The Communication Initiative Network): “Opposition to Voluntary and Mandated COVID-19 Vaccination as a Dynamic Process: Evidence and Policy Implications of Changing Beliefs”
- March 2022 UK Today News “Changing beliefs is critical to sustaining high levels of vaccination”
 ntv “Impfskepsis ist nicht unveränderlich”
 Ärzteblatt “Impfpflicht könnte Widerstände verhärten”
 Contemporary Pediatrics “Examining the impact of vaccine mandates”
 Medical economics “Mandates may bump up vaccine resistance; trust more effective”
 Attractive area “Changer les croyances est essentiel pour maintenir des niveaux élevés de vaccination”
- Jan. 2022 TV interview ARD Tagesschau “Katrin Schmelz, Verhaltensökonomin, zu den Auswirkungen einer Impfpflicht”
 TV interview ARD Tagesthemen
 Live radio interview NDR Info “Redezeit”
 Süddeutsche Magazin Jetzt “Fünf Menschen erzählen, warum sie sich jetzt erst impfen ließen”
 Business Insider “Was ihr jetzt über eine allgemeine Corona-Impfpflicht wissen müsst”
- Dec. 2021 Podcast for the Ministry of the State of Baden-Württemberg “Druck Sache”
 ARD alpha, BR24live and Bayern 2 extra Tagesgespräch: 3-hours-live interview (radio and TV) with listeners’ questions “Gemeinsam gegen Corona. Schaffen wir es mit der Impfung?”
 Podcast Deutschlandfunk Nova “Wenn Mitbewohnerinnen sich nicht impfen lassen”
 BR #Faktenfuchs: “Wie spreche ich mit Impfskeptikern?”
 ntv “Für Impfverweigerer könnte es teuer werden”

- ZDF interview "Wie können Ungeimpfte überzeugt werden?"
 ZDF heute 7pm evening news
 ZDF heute "Psychologin erklärt: Was macht eine Impfpflicht mit den Ungeimpften?"
 TV interview ZDF heute live "Impfpflicht - ja oder nein?"
- Nov. 2021 The Guardian "Backlash over US police vaccine mandates has not fueled crime surge, experts say"
 Spiegel online lead article "Impfbereitschaft ist ansteckend, Impfskepsis ebenso"
 Politico "Our freedom or yours? German debate rages over coronavirus vaccine mandate"
 Deutsche Welle TV "Ist Impfskepsis typisch deutsch?"
 Expert statement for Science Media Center "Debatte um allgemeine Impfpflicht"
 Deutsche Welle TV international "COVID-19 special"
 PluraPolit expert statement "Impfpflicht Corona"
 ARD Tagesschau "Gefangen im Impfpflicht-Dilemma"
 Tagesspiegel "Eine generelle Impfpflicht ist kaum umsetzbar"
 Hessenschau TV interview
 ZDF Volle Kanne TV live interview "Impfspaltung: Geimpft oder nicht?"
 ZDF documentary "Geimpft oder nicht?"
 DLF live radio discussion "Zur Debatte"
 ARD Tagesschau podcast "Mal angenommen"
 Radio interview for SWR1
- Oct. 2021 TV interview ZDF zoomIN "Geimpft vs. Ungeimpft: Die Debatte um die Corona-Impfung"
 Radio interview and podcast for SWR1
 Süddeutsche "Wer hat an der Impf-Uhr gedreht?"
 Rheinische Post "Die Impf-Debatte muss unpolitischer werden"
 RND "Zwei von drei Ungeimpften fühlen sich durch Politik und Gesellschaft unter Druck gesetzt"
- Sept. 2021 TV live interview ARD Tagesschau "Impfbereitschaft ist ansteckend"
 TV interview ARD Tagesthemen
 TV interview ARD Morgenmagazin
 Press conference of the Science Media Center (SMC) "Die deutsche Impfkampagne stockt - Gründe, Lösungen, Perspektiven"
 Podcast (English) for Deutsche Welle "Science unscripted: Why a vaccine mandate wouldn't work"
 Radioeins live interview - Die Profis "Wie erreichen wir Impfskeptiker? Überzeugen statt überreden"
 NDR info radio interview "Impfwoche startet: Aufsuchende Angebote nötig"
 Süddeutsche "Impfbereitschaft ist ansteckend"
 Spiegel "So lässt sich die Impfbereitschaft steigern"
 ntv "Impfbereitschaft ist ansteckend"

- RiffReporter "Mehr Aufklärung fördert Impfbereitschaft"
 RND interview "Psychologin über Impfungen: 'Unsichere Menschen wollen überzeugt werden, und nicht überredet' "
- WELT "Hoher Aufwand, weniger Ertrag – so teuer wirbt die Bundesregierung fürs Impfen"
 Tagesspiegel "Die beschränkte Macht von Fakten und Würsten"
 Businessinsider "95 Prozent der Deutschen würden sich impfen lassen, aber nur 68 Prozent sind geimpft – eine Ökonomin erklärt"
 Kurier (AT) "Querdenker oder unentschlossen: Wer sind die Ungeimpften?"
 Il Fatto Quotidiano (IT) "In Germania guai a parlare di obbligo vaccinale"
 laSexta (ES) "Quién defiende la libertad de los vacunados"
- Aug. 2021 TV live interview WDR, following the press conference of the Federal Chancellor and the Prime Ministers on new vaccination policies
 TV live interview 3sat Kulturzeit
 Süddeutsche "Warum Bremen beim Impfen vorne liegt"
 Interview: Der Aktionär / einfach börse "Die meisten Menschen sind lebensbejahend"
 SWR4 radio interview
- July 2021 USA News Hub "How policies affect beliefs and preferences: The example of Covid-19 vaccination willingness"
 Interview Atlantico "Voilà comment les politiques publiques affectent croyances et préférences privées (et ce que ça révèle sur la vaccination obligatoire)"
 Live interview Radio Bremen Zwei on enforced versus voluntary anti-COVID-19 policies
 Cominit (The Communication Initiative Network) "Enforcement may crowd out voluntary support for COVID-19 policies, especially where trust in government is weak and in a liberal society"
- June 2021 Bloomberg Opinion "Should we be forced to get Covid vaccines? It's complicated"
 Interview Deutschlandfunk (DLF) Forschung aktuell "Empfehlungen zur Steigerung der Impfbereitschaft"
 BILD "Das Problem mit der Herdenimmunität: Was bringt eine Impfpflicht?"
 FOCUS online "Sollte Deutschland eine Impfpflicht einführen? Studie gibt eindeutige Antwort"
 Houston Chronicle (Texas) "Imposing vaccine mandates may be counterproductive"
 Radio France Internationale "Covid-19: ce que nous ont appris six mois de vaccination"
 Objetivo Famosos (Spain) "Puede haber un lado oscuro en obligar a la vacunación, según los resultados de la encuesta"
 in.gr (Greece) "Mandatory vaccination might strengthen the anti-vaccine movement"
 Newsbeazer (Kenya) "According to survey results, vaccination requirements could have a dark side"
 90GOALS (Brazil) "Pode haver um lado negro em obrigar a vacinação, de acordo com os resultados da pesquisa"

- BSNewspaper (South Korea) "There can be a dark side of vaccination, study says"
- INDOZONE (Indonesia) "Study finds dark side of forcing people to take vaccinations"
- Vì Công Lý (Vietnam) "There may be a dark side to mandatory vaccination, according to survey results"
- Newsweek Japan "Mandatory vaccination may hinder widespread vaccination, study finds"
- May 2021 Interview DLF Aus Kultur- und Sozialwissenschaften "Zwischen Freiheit und Pflicht: Wie Menschen auf Corona-Maßnahmen reagieren"
- F.A.Z. Wissen - Der Podcast "Wie groß ist das Vertrauen in die Corona-Impfstoffe?"
- Tagesspiegel Background Digitalisierung & KI "Datenschutz in der (Corona)-Krise: Selbstbestimmung und Vertrauen im Fokus"
- Apr. 2021 ZDF heute "Wie sich die Impfbereitschaft steigern ließe"
- Expert statement for Science Media Center (smc) "Impfbereitschaft jetzt und zukünftig & Implikationen für die Pandemieeindämmung"
- Medscape "Der lange Weg zur Herdenimmunität: Was Umfragen zur Impfbereitschaft sagen und wie Experten diese steigern wollen"
- Mar. 2021 WDR "Corona-Regeln: Zwang kann Bereitschaft zerstören"
- Feb. 2021 St. Galler Tagblatt (CH) interview "Ost- und Westdeutsche reagieren unterschiedlich auf Coronamassnahmen"
- Jan. 2021 ntv podcast episode for "Ja. Nein. Vielleicht.", interview on the topic "Impfzwang könnte mehr schaden als nutzen"
- Live interview for Radio Bremen on COVID-19 policies
- Dec. 2020 Interview DLF Forschung aktuell "Freiwillige Maßnahmen werden meist besser akzeptiert"
- Research in Germany, Federal Ministry of Education and Research "Voluntary or compulsory? New evidence on motivation for anti-Covid-19 policies"
- Florida News Times "Is it voluntary or compulsory? New evidence of anti-COVID-19 policy motives"
- Big News Network "Motivational crowding-out in COVID-19 policies"
- Times of India "Covid policies enforcement may crowd out voluntary support if govt is weak, says study"
- Internazionale (IT): "L'avversione per le norme e le alter notizie sul virus"
- Inverse "One psychological factor illuminates why democracies struggle with COVID-19"
- mdr Wissen "Ziel Herdenimmunität: Impfpflicht wäre kontraproduktiv"
- dpa article captured by DIE ZEIT, Süddeutsche, Tagesschau, DIE WELT: "Studie: Besser ohne Zwang durch die Pandemie"
- Apr. 2020 ntv podcast episode for "Ja. Nein. Vielleicht.", interview on the topic "Corona-App: Ist Vertrauen besser als Kontrolle?"
- May 2018 Blick: "Der Drang nach Entscheidungsfreiheit ist im Gehirn messbar"
- Gazeta.ru Scientists find out why people resist control (title translated from Russian)

Entrepreneur Europe "If You Struggle With Authority, Science Says Blame Your Brain"

DIE WELT "Warum einige Personen keine Chefs haben können"

Apr. 2015 3sat TV science documentary "Solidarität in der Krise"

REFEREEING

PNAS, Science Advances, Management Science, Organization Science, European Economic Review, Experimental Economics, American Journal of Political Science, Political Psychology, Health Economics

TEACHING

Behavioral economics (Lecture at Master level, replacing U. Fischbacher while on leave), 2022/23

What the COVID-19 pandemic can teach economists about beliefs, preferences and public policy (Master seminar), 2021/22

Economics and culture (Bachelor seminar, including supervision of 4 bachelor theses), 2018/19

A behavioral economics perspective on monitoring and privacy (Bachelor seminar, including supervision of 6 bachelor theses), 2016/17

What is in the black box of social decision-making? Exploring neuro-economic foundations and cognitive processes (Bachelor seminar, including supervision of 10 bachelor theses), 2015/16

How culture/society affects preferences: theories and applications (Bachelor seminar, including supervision of 8 bachelor theses), 2015

Cultural/societal differences in the scope of social preferences: online experiments (Bachelor seminar, including supervision of 8 bachelor theses), 2014/15

Decision making and culture (Master seminar), 2013

Experimental economics (Bachelor seminar, assisting Urs Fischbacher), 2011/12 and 2012/13

Behavioral economics: social preferences (Bachelor seminar, assisting Urs Fischbacher), 2011

WORK EXPERIENCE

2004 - 2007 Clinical psychologist at the Social-Paediatric Center (interdisciplinary center for children and adolescents with developmental specifics), HELIOS hospital, Erfurt

2002 - 2004 Freelance outdoor trainer, intercultural team building trainings

2001 - 2003 Instructor qualification for outdoor training and experiential education
TEO-Award 2003 for the most innovative project

2001 - 2003 Neuropsychological internship and employment at "Moritz-Klinik", Bad Klosterlausnitz